
International Business

In the College of Arts and Letters and the College of Business Administration

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A member of AACSB International—The Association to Advance Collegiate Schools of Business.

Faculty

International Business is administered by the International Business Program Committee. The program draws on courses offered by faculty in the following areas: Accountancy, Africana Studies, American Indian Studies, Anthropology, Arabic, Art, Asian and Pacific Studies, Chicana and Chicano Studies, Chinese, Communication, Comparative Literature, Economics, English, European Studies, Finance, French, Geography, German, History, Humanities, Information and Decision Systems, Italian, Japanese, Latin American Studies, Linguistics and Asian/Middle Eastern Languages, Management, Marketing, Philosophy, Political Science, Portuguese, Public Affairs, Religious Studies, Rhetoric and Writing Studies, Russian, Sociology, Spanish, and Women's Studies.

Director: James B. Gerber (Economics)

Offered by International Business

Major in international business with the B.A. degree in liberal arts and sciences.

Emphases in language: Arabic, Chinese, French, German, Italian, Japanese, Portuguese, Russian, and Spanish.

Emphases in regional/cultural studies: Africa-Middle East, Asia-Pacific, Latin America, North America, Russia and Central Europe, and Western Europe.

The Major

International business is an interdisciplinary major that culminates in a Bachelor of Arts degree offered jointly by the College of Arts and Letters and the College of Business Administration. This program integrates coursework in business administration, foreign language, and regional/cultural studies. It offers students an opportunity to combine two emphases, one in a language and one in regional/cultural studies, and to create a focused program of study suited to their individual interests and career goals. All students are required to spend a semester abroad and to complete an international internship.

Students must select one of the following combination of emphases: Arabic and Africa-Middle East, Chinese and Asia-Pacific, French and Africa-Middle East, French and North America, French and Western Europe, German and Western Europe, Italian and Western Europe, Japanese and Asia-Pacific, Portuguese and Africa-Middle East, Portuguese and Latin America, Portuguese and Western Europe, Russian and Russia-Central Europe, Spanish and Latin America, Spanish and North America, Spanish and Western Europe. Students also complete the necessary business courses to meet accreditation standards of the AACSB for a major in business administration.

High school students who are planning to select this major are strongly advised to complete the following courses prior to admission to the university: four years of one foreign language; four years of mathematics; and courses in accounting, computer programming, economics, and world history.

Semester Abroad Requirement

All International Business majors are required to complete a semester abroad. Students may satisfy the requirement by studying abroad through one of our approved exchange programs. Students must complete 12 units of coursework in the target language. At least two out of the four courses must be upper division business courses. Students must successfully complete all four courses with a passing

grade otherwise the study abroad requirement will not have been met. Students must be upper division in the major prior to submitting the application to go abroad. Exceptions may be made in Arabic, Chinese, Japanese, and Russian. Unapproved study abroad programs will not meet the requirement.

As an alternative to studying abroad at an approved exchange program, students may choose to complete an internship abroad in the region and language of emphasis. In order to meet this requirement, students must complete a minimum of 250 hours of work abroad.

Study Abroad Programs

The international business program currently has exchange agreements with universities in the following countries: Argentina, Brazil, Canada, Chile, China, Ecuador, France, Germany, Italy, Mexico, Peru, Portugal, Russia, Spain, and Taiwan. Please see the international business Web site for the names of the specific universities. Qualified international business majors participating in an exchange program make normal progress toward the degree while generally paying only SDSU fees.

Internship Requirement

All students in the major must complete an internship in international business by enrolling in the International Business 495 course and interning for a minimum of 150 hours. Students have to be upper division in the major prior to completing their internship. Students may choose to complete an internship abroad, though this is not required. Students who choose to complete an internship abroad may meet the Semester Abroad Requirement, but pre-approval must be obtained from the International Business office.

Impacted Program

The international business major is an impacted program. To be admitted to the international business major, students must meet the following criteria:

- Complete with a grade of C or higher: Accountancy 201 and 202; Economics 101 and 102; Economics 201 or Statistics 119; Finance 240; and Information and Decision Systems 180. Courses cannot have been taken prior to Fall 1992. These courses cannot be taken for credit/no credit (Cr/NC);
- Complete or test out of one language sequence: Arabic 101, 102, 201, 202 (16 units); Chinese 101, 102, 201, 202 (20 units); French 100A, 100B, 201, 210, 220, 221 (22 units); German 100A, 100B, 202, 205A, 205B (21 units); Italian 100A, 100B, 201, 211, 212, (21 units); Japanese 111, 112, 211, 212 (24 units); Portuguese 101, 201 (10 units); Russian 100A, 100B, 200A, 200B (20 units); or Spanish 101, 102, 201, 202, 211, 212 (22 units);
- Complete with a grade of C or higher, the regional/cultural studies emphasis from *one* of the following regions: **Africa-Middle East:** History 100 and 101; **Asia-Pacific:** Six units selected from Asian Studies 100, 101; **Latin America:** Six units selected from History 115, 116 (recommended); Latin American Studies 101 (recommended); **North America:** Six units selected from Chicana and Chicano Studies 141A, 141B; History 109, 110; or History 115, 116; or Political Science 101, 102; **Russia and Central Europe:** Six units selected from Classics 140; European Studies 101; History 105, 106 (recommended); **Western Europe:** Six units selected from Classics 140; European Studies 101; History 105, 106 (recommended). These courses cannot be taken for credit/no credit (Cr/NC);
- Complete a minimum of 60 transferable semester units;
- Have a cumulative GPA of 2.90 or higher.

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To complete the major, students must fulfill the degree requirements for the major described in the catalog in effect at the time they are accepted into the premajor at SDSU (assuming continuous enrollment). After satisfying the above supplementary admissions criteria, students must submit documentation (unofficial transcripts, grade cards, etc.) to the program adviser before they can be admitted to the upper division major.

Advising

All students admitted to the university with a declared major in International Business are required to attend an advising meeting with the program adviser during their first semester on campus.

Major Academic Plans (MAPs)

Visit <http://www.sdsu.edu/mymap> for the recommended courses needed to fulfill your major requirements. The MAPs Web site was created to help students navigate the course requirements for their majors and to identify which General Education course will also fulfill a major preparation course requirement.

International Business Major

**With the B.A. Degree in Liberal Arts and Sciences
(Major Code: 05131)**

All candidates for a degree in liberal arts and sciences must complete the graduation requirements listed in the section of this catalog on "Graduation Requirements."

A minor is not required with this major. International Business majors may not complete a minor or double major in the College of Business Administration or in the language or regional/cultural emphases used to satisfy major requirements.

No courses in the preparation for the major may be taken for Cr/NC; **the minimum grade in each course in lower division business is C. Preparation for the Major.** (Complete I, II, and III: 37-51 units)

I. Business: Accountancy 201, 202; Economics 101, 102; Economics 201 or Statistics 119; Finance 240; and Information and Decision Systems 180. (21 units)

II. Language Emphasis (choose one language): The lower division language course requirements may also be satisfied by successful results on certain standardized language examinations; contact the adviser of the appropriate language department for details. Students whose high school instruction was taught in a language other than English may not take that language as their emphasis in the major. (Exceptions can be made for students enrolled in dual or triple degree programs. Please see the International Business office for details.)

Arabic 101, 102, 201, 202. (16 units)

Chinese 101, 102, 201, 202. (20 units)

French 100A, 100B, 201, 210, 220, 221. (22 units)

German 100A, 100B, 202, 205A, 205B. (21 units)

Italian 100A, 100B, 201, 211, 212. (21 units)

Japanese 111, 112, 211, 212. (24 units) **(Not open to speakers of Japanese who have completed compulsory education through junior high school in Japan.)**

Portuguese 101, 201. (10 units)

Russian 100A, 100B, 200A, 200B. (20 units)

Spanish 101, 102, 201, 202, 211, 212. Spanish 281 replaces 201 and 211; and Spanish 282 replaces 202 and 212 for U.S. Hispanics. (22 units)

III. Regional/Cultural Studies Emphasis (choose one region):

Africa-Middle East: History 100 and 101.

Asia-Pacific: Asian Studies 100 and 101.

Latin America: Six units selected from History 115, 116; Latin American Studies 101.

North America: Six units (one pair) selected from Chicana and Chicano Studies 141A, 141B; History 109, 110; History 115, 116; or Political Science 101, 102.

Russia and Central Europe: Six units selected from Classics 140; European Studies 101; History 105, 106 (recommended).

Western Europe: Six units selected from Classics 140; European Studies 101; History 105, 106 (recommended).

Language Requirement. The language requirement is automatically fulfilled through coursework for preparation for the major.

Graduation Writing Assessment Requirement. Passing the Writing Proficiency Assessment with a score of 10 or above or completing one of the approved upper division writing courses (W) with a grade of C (2.0) or better. See "Graduation Requirements" section for a complete listing of requirements.

Major. (Complete I, II, and III below: 54-60 units) **A minimum grade point average of 2.0 in each of the three areas is required for graduation. No course in the major may be taken Cr/NC unless the course is only offered Cr/NC.**

I. Business. (All preparation for the major in the business and language portions of this major must be completed, plus additional supplementary admissions criteria must be met, before enrolling in any upper division courses in Business Administration):

Specialization: A minimum of 29 upper division units to include Business Administration 300; Finance 323, 329; Information and Decision Systems 302; Management 350, 405; Marketing 370, 376; and completion of one of the following areas of specialization:

Finance: Two 300 or 400-level courses in finance.

Management: Two 300 or 400-level courses in management. (Recommended: Management 357.)

Marketing: Two 300 or 400-level courses in marketing.

Students choosing management as their specialization may not take Management 401.

II. Language Emphasis (choose one language):

Arabic 301, 302, and 350 or 496. (12 units)

Chinese 301, 302, 431, 434. (12 units)

French 301, 302, 422, and 423. (12 units)

German 300, 301, and six units selected from German 400, 410, 411, 430 and 520. (12 units)

Italian: 12 units selected from Italian 301, 305A, 305B, 421, 422 or 424.

Japanese 311, 312, 321 or 322, 411. (16 units) (Not open to speakers of Japanese who have completed compulsory education through junior high school in Japan.)

Portuguese 301, 401, 443, 534 (for Western Europe Regional/Cultural Emphasis) or 535 (for Latin America Regional/Cultural Emphasis). (12 units)

Russian 301, 303, 430, 501. (12 units)

Spanish 301, 302 (or 381 and either 350, 491 or 493), 307, 497 (12 units). Spanish 381 replaces 301 and 302 for U.S. Hispanics.

Language Proficiency Assessment Requirement. Students are required to satisfy the Language Proficiency Assessment Requirement during or immediately following the semester in which they complete their last language course. To clear the language proficiency assessment requirement, students must achieve a passing score on a language examination approved by the international business program.

III. Regional/Cultural Studies Emphasis (Choose one region. A maximum of five courses may be applied to the major.) All international business majors are required to complete a study abroad or internship abroad experience of at least one semester in length. See the international business study abroad adviser to arrange for the study abroad, and the internship adviser to contract for the internship. Students who choose the study abroad option are still required to complete an internship (International Business 495). Students who choose the internship abroad option may earn credit for International Business 495.

Africa-Middle East: International Business 495, 498, and a minimum of nine units, with no more than two courses from one department selected from Africana Studies 463, 470; Arabic 330; Art 569*; Communication 371; Comparative Literature 440; French 465; History 473, 488, 574; Humanities 460; Political Science 363, 364, 393, 496; Religious Studies 320, 328; Women's Studies 580.

Asia-Pacific: International Business 495, 498, and a minimum of nine units, with no more than two courses from one department selected from Anthropology 450, 582; Asian Studies 458*, 459*,

471, 570; Chinese 352[@], 433⁺, 451[@]; Communication 371; Comparative Literature 451, 530; Economics 330, 360, 365; History 420, 421, 422, 566, 567, 570; Japanese 321, 322, 412^{*}, 421, 422, 496; Philosophy 351, 575; Political Science 362, 393, 496, 575^{*}; Religious Studies 339^{*}, 345^{*}; Women's Studies 331.

Latin America: International Business 495, 498, and a minimum of nine units, with no more than six units from one department, selected from Anthropology 442, 582; Art 562; Chicana and Chicano Studies 306, 310, 350A, 355, 375, 376, 380, 400; Communication 371; Economics 360 (recommended), 365, 464, 565; Geography 323, 324, 353; History 415, 416, 550, 551, 552, 558; Latin American Studies 307, 320, 340, 350, 366, 510, 550, 560, 580; Political Science 366, 393, 482, 496, 566, 567, 568, 575^{*}; Portuguese 307, 535; Public Administration 580^{*}; Spanish 341, 342, 406A, 406B, 491^{*}, 492^{*}, 493^{*}; Women's Studies 310, 512, 580.

North America: International Business 495, 498, and a minimum of nine units, with no more than six units from one department selected from Africana Studies 320, 321, 322, 471B; American Indian Studies 320, 331, 440; Anthropology 444, 446; Art 560; Chicana and Chicano Studies 301, 303, 306, 310, 320, 335, 340, 350A, 350B, 355, 375, 376, 380, 400, 480; Communication 371; Economics 330, 338, 565; English 494, 519, 525; Geography 321, 353, 354; History 450W, 445, 532, 536, 540, 544B, 545, 550, 551; Humanities 370; Latin American Studies 320, 550; Linguistics 524; Political Science 305, 320, 321, 334, 335, 347A, 347B, 348, 422, 436, 478, 496, 531, 568; Public Administration 485; Religious Studies 390A-390B; Sociology 320, 335, 355, 421, 430, 433, 531, 537; Spanish 342, 515; Women's Studies 341A, 341B, 375.

Russia and Central Europe: International Business 495, 498, and a minimum of nine units with no more than six units from one department, selected from Communication 371; Economics 330; Humanities 330; Political Science 359, 393, 496; Russian 311, 435, 441, 470.

Western Europe: International Business 495, 498, and a minimum of nine units, with no more than six units from one department, selected from Anthropology 582; Art 558; Communication 371; Comparative Literature 512, 513, 514; Economics 330, 360; European Studies 301, 424, 501; French 305A, 305B, 421, 424; Geography 336, 353; German 320, 430, 520^{*}; History 404, 405, 407, 408, 506, 507, 512A, 512B, 528; Humanities 310, 320, 340, 401, 402, 403, 404; Italian 305A, 305B; Philosophy 411, 412, 413, 414; Political Science 356, 393, 496; Portuguese 534; Spanish 340, 405A, 405B, 491^{*}, 492, 493^{*}; Women's Studies 340.

A maximum of six units of courses numbered 496 and 596 may be applied to the major with the approval of the International Business adviser.

Master Plan. A master plan of the courses taken to fulfill the major must be approved by the international business program adviser and filed with the Office of Advising and Evaluations one semester before graduation.

*Indicates courses with prerequisites not included in requirements listed above.

@ One of these courses is required of students choosing Chinese to satisfy the language emphasis of the major.

+ Required of students choosing Chinese to satisfy the language emphasis.

Required of students choosing Japanese to satisfy the language emphasis.

Language Proficiency Assessment Requirement

Students must achieve a passing score on a language examination approved by the international business program. Please consult the program office for details.

International Business Major Honors

The international business major offers high achieving undergraduates the opportunity to participate in an international business honors program leading to special recognition upon graduation. Honors candidates must achieve a 3.25 grade point average in the major upon entrance and upon exit, complete one year of study abroad, an internship abroad, and a minor or equivalent proficiency in a third language not

already emphasized in the international business major. The final criteria for graduating with honors in the major is completion of International Business 490, Senior Honors Thesis, which is open to those who have met all other honors requirements. Interested students should consult the academic adviser in the International Business Program office.

MEXUS Dual Degree

MEXUS is a transnational dual degree program between San Diego State University and universities in Mexico. Students have the option of choosing among three universities in Mexico: 1) CETYS University; 2) Universidad Autonoma de Baja California (UABC); or 3) Instituto Tecnológico de Estudios Superiores de Monterrey (ITESM). Students may enter the program at any one of these schools and must spend a minimum of one-and-one-half years of study each in the U.S. and in Mexico.

Participants in the MEXUS program are enrolled in the International Business major at San Diego State University.

In addition to completing 49 units of General Education requirements at SDSU, students in the MEXUS program must complete between 91-123 units in International Business courses.

Approximately one-half of all of these requirements are completed in Spanish while attending a school in Mexico. Successful participants earn both the Bachelor of Arts degree in liberal arts and sciences with a major in International Business, emphases in Spanish and Latin America from SDSU, and an equivalent degree from one of the three universities in Mexico.

SanBrazil Dual Degree

SanBrazil is a transnational dual degree program between San Diego State University and Pontificia Universidade Catolica Do Rio de Janeiro (PUC-Rio). Students may enter the program at either of the two schools and must spend a minimum of one-and-one-half years of study each in the U.S. and in Brazil.

Participants in SanBrazil are enrolled in the International Business major at San Diego State University.

In addition to completing 49 units of General Education requirements at SDSU, students in the SanBrazil program must complete 88 units in International Business courses.

Approximately one-half of all of these requirements are completed in Portuguese while attending school in Brazil. Successful participants earn the Bachelor of Arts degree in liberal arts and sciences with a major in International Business, emphases in Portuguese and Latin America from SDSU, and the Graduacao em Administracao de Empresas from PUC-Rio.

SanDiQué Dual Degree

The SanDiQué program is a partnership between San Diego State University and the University of Quebec. Students may enter the program at either of the two universities and must spend a minimum of one year of study in both the United States and Canada.

Participants in the SanDiQué program are enrolled in the International Business major at San Diego State University.

In addition to completing 49 units of General Education requirements at SDSU, students in the SanDiQué program must complete 81 units of international business courses. Approximately one-quarter of all these requirements are completed in French while attending school in Canada. Students are also required to participate in an internship program, which provides SanDiQué students with the opportunity to work for an international institution and to develop a network of contracts in the private or public community, a vital step toward employment after graduation.

San Paraíso Dual Degree

San Paraíso is a transnational dual degree program between San Diego State University (SDSU) and the Universidad de Valparaíso (UV). Students may enter the program at either of the two schools and must spend a minimum of one year of study each in the United States and in Chile.

Participants in San Paraíso are enrolled in the International Business major at San Diego State University.

In addition to completing 49 units of General Education at SDSU, students in the San Paraíso program must complete 76 units of international business courses. Approximately a quarter of all of these requirements are completed in Spanish while attending school in Chile. Successful participants earn both the Bachelor of Arts degree in liberal arts and sciences with a major in international business, emphases in Spanish and Latin America from SDSU and the Licenciatura en Negocios Internacionales from UV.

CaMexUS Triple Degree

CaMexUS is a transnational triple degree program between San Diego State University (SDSU), the Université du Québec a Chicoutimi (UQAC), and the Universidad Autónoma de Baja California (UABC). Students may enter the program at any of the three schools and must spend a minimum of one year of study in Canada, Mexico, and the United States.

Participants in CaMexUS are enrolled in the International Business major at San Diego State University.

In addition to completing 49 units of General Education requirements at SDSU, students in the CaMexUS program must complete 85 units of international business courses. Approximately a quarter of all of these requirements are completed in French while attending school in Canada, and another quarter of these requirements are completed in Spanish while attending school in Mexico. Successful participants earn three degrees: 1) the Bachelor of Arts degree in liberal arts and sciences with a major in International Business, emphases in French and North America from SDSU; 2) the Baccalaureat en Administration from UQAC; and 3) the Licenciatura en Negocios Internacionales from UABC.

PanAmerica Triple Degree

PanAmerica is a transnational triple degree program between San Diego State University (SDSU), Universidad de Valparaíso (UV), and Universidad Autónoma de Baja California (UABC). Students may enter the program at any of the three schools and must spend a minimum of one year of study in the Chile, Mexico, and the United States.

Participants in PanAmerica are enrolled in the International Business major at San Diego State University.

In addition to completing 49 units of General Education requirements at SDSU, students in the PanAmerica program must complete 88 units in International Business courses.

Approximately one-half of all of these requirements are completed in Spanish while attending school in Chile and Mexico. Successful participants earn the Bachelor of Arts degree in liberal arts and sciences with a major in International Business, emphases in Spanish and Latin America from SDSU, a Licenciatura en Negocios Internacionales from UV, and a Licenciatura en Negocios Internacionales from UABC.

Courses (I B)

Refer to *Curricula and Courses and University Policies* sections of this catalog for explanation of the course numbering system, unit or credit hour, prerequisites, and related information.

LOWER DIVISION COURSES

I B 296. Topics in International Business (1-3)

Selected topics in international business. May be repeated with new content. See *Class Schedule* for specific content. Limit of nine units of any combination of 296, 496, 596 courses applicable to a bachelor's degree. Maximum credit six units.

I B 299. Special Study (3-6)

Prerequisite: Pre-International Business major.
Individual study. Maximum credit six units.

UPPER DIVISION COURSES (Intended for Undergraduates)

I B 490. Senior Honors Thesis (3) Cr/NC

Prerequisites: Senior standing and consent of honors thesis adviser.

Directed research or project on a topic related to international business chosen in consultation with the honors adviser and completion of a senior honors thesis. Required of students wishing to graduate with an Honors Certificate of Recognition in International Business.

I B 495. International Business Internship (3) Cr/NC/RP

Prerequisites: Consent of instructor; upper division standing in the major.

Internships with international business firms, nonprofit organizations, and government agencies in U.S. and abroad. Work done under joint direction of activity sponsor and instructor. Project report and internship conferences required. Maximum credit three units.

I B 498. Doing Business Internationally (1) Cr/NC

Prerequisite: Upper division status in the major.
Required business customs and protocol course pertinent to all regions.

I B 499. Special Study (1-6)

Prerequisite: International business major.
Individual study. Maximum credit six units.

UPPER DIVISION COURSE (Also Acceptable for Advanced Degrees)

I B 596. Topics in International Business (1-3)

Prerequisite: Upper division standing.
Selected topics in international business. May be repeated with new content. See *Class Schedule* for specific content. Limit of nine units of any combination of 296, 496, 596 courses applicable to a bachelor's degree. Maximum credit six units. Credit for 596 and 696 applicable to a master's degree with approval of the graduate adviser.
