Real Estate Major
With the B.S. Degree in Business Administration
(Major Code: 05111) (SIMS Code: 222192)
A minor is not required with this major.

Preparation for the Major,
Finance 240; Accountancy 201, 202; Business Administration 290; Economics 101, 102; Management Information Systems 180; Mathematics 120 (or other approved calculus course); and Economics 201 or Statistics 119. (27-29 units)

These prerequisite courses may not be taken Cr/NC; the minimum grade in each class is C. Additional progress requirements must be met before a student is admitted to an upper division major.

Graduation Writing Assessment Requirement. Passing the Writing Placement Assessment with a score of 10 or completing one of the approved upper division writing courses (W) with a grade of C (2.0) or better. See "Graduation Requirements" section for a complete listing of requirements.

Major. Forty upper division units consisting of Finance 323, 331, 333, 431, 435; Finance 437 or 438; Business Administration 300; Management 350; Management Information Systems 302; Business Administration 404 or 458 or Management 458 (3 units); Marketing 370; and nine additional units selected from Finance 433, Finance 326 or 421, Finance 437 or 438, and Public Administration 320. A "C" (2.0) average is required in the courses stipulated here for the major.

A minimum of 60 units of coursework applicable to the bachelor’s degree must be completed outside the areas of business administration, economics, and statistics.

Finance Minor
(Major Code: 05041) (SIMS Code: 222116)
The minor in finance consists of a minimum of 18-21 units to include Accountancy 201; Finance 321, 323*, 326, 327, and 329; Statistics 119.

Courses in the minor may not be counted toward the major, but may be used to satisfy preparation for the major and general education requirements, if applicable. A minimum of six upper division units must be completed in residence at San Diego State University. Students with a major in the College of Business Administration, Hospitality and Tourism Management, or International Business should choose courses carefully with an adviser in their major department and the Business Advising Center (EBA-448).

Students must meet the prerequisites for the minor in effect at the time that they declare the minor. Contact the Business Advising Center (EBA-448) for admissions criteria and procedures.

Personal Financial Planning Certificate
(Certificate Code: 90020) (SIMS Code: 226601)
The purpose of this program is to provide a strong educational basis for persons desiring careers in the field of personal financial planning. Two categories of students are admitted: Matriculated students who have been admitted to an upper division College of Business Administration major and nonmatriculated students who work in the financial services industry, who may take the courses on a space-available basis.

This certificate is a program registered with the Certified Financial Planner Board of Standards, Inc.
Prerequisites to the program include Finance 240; Accountancy 201; Economics 101, 102; and Statistics 119. (15 units.)
The certificate requires 24 units to include Accountancy 503, Finance 323, 327, 522, 585, 589, 590, and either Finance 421 or 427. In order to qualify for this certificate a “B-” (2.7) average in the upper division certificate courses is required.

The adviser for the certificate is Dr. Thomas M.D. Warschauer, Department of Finance. All course units may be used for business majors where applicable. Courses in the certificate may not be counted toward the minor.

Courses (FIN)
Refer to Courses and Curricula and University Policies sections of this catalog for explanation of the course numbering system, unit or credit hour, prerequisites, and related information.

LOWER DIVISION COURSES
FIN 240. Legal Environment of Business (3)
Business legal system, sources of law, social and ethical influences, judicial and administrative systems, contracts, torts, bankruptcy, agency, business organizations, securities regulation, regulation of property, and protection of intellectual property interests.
FIN 296. Experimental Topics (1-4)
Selected topics. May be repeated with new content. See Class Schedule for specific content. Limit of nine units of any combination of 296, 496, 596 courses applicable to a bachelor’s degree.

UPPER DIVISION COURSES
(Intended for Undergraduates)
FIN 321. Managerial Economics (3)
Prerequisite: Approved upper division business major, business minor, or another major approved by the College of Business Administration.
Role of economic analysis in management decisions. Study of demand, cost, supply theories from a business viewpoint. Emphasis on managerial decision making.
FIN 323. Fundamentals of Finance (3)
Prerequisite: Approved upper division business major, business minor, or another major approved by the College of Business Administration. Proof of completion of prerequisite required: Change of major form or other evidence of acceptable major code.
Objectives of financial management. Financing the business enterprise. Internal financial management. Introduction to the cost of capital, valuation, dividend policy, leverage, international finance, and the techniques of present value and its applications. Sources of capital.
FIN 325. Intermediate Finance (4)
Prerequisite: Finance 323 with minimum grade of C.